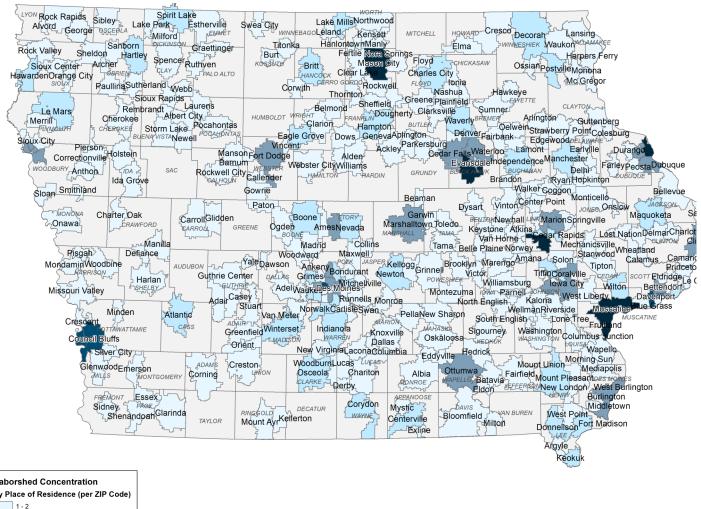
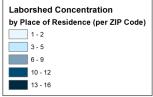
LABOR CHARACTERISTICS WAREHOUSE & DISTRIBUTION



STATE OF IOWA LABORSHED AREA

CONCENTRATION OF RESPONDENTS WITHIN THE LABORSHED AREA WITH TRANSFERABLE EXPERIENCE/SKILLS BY PLACE OF RESIDENCE





Workers who have transferable experience/skills in the industry are currently commuting an average of 14 miles one way for work. Those who are likely to change/accept employment are willing to commute an average of 25 miles one way for the right employment opportunity.

FOR MORE INFORMATION REGARDING THE STATE OF IOWA, IA LABORSHED, CONTACT:



LABOR CHARACTERISTICS



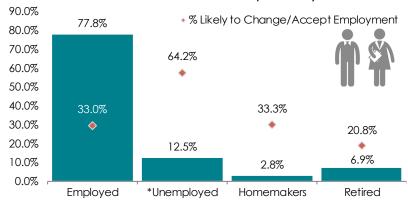
WAREHOUSE & DISTRIBUTION

ESTIMATED AVAILABLE LABOR PER OCCUPATIONAL CATEGORY:

- Aircraft Mechanics & Service Technicians - 0.26%
- Automotive Body & Related Repairers - 0.26%
- Automotive Service Technicians & Mechanics - 5.12%
- Bus & Truck Mechanics & Diesel Engine Specialists - 0.66%
- Captains, Mates, & Pilots of Water Vessels - 0.13%
- Cargo & Freight Agents 0.26%
- Cleaners of Vehicles & Equipment - 0.39%
- Dispatchers, Except Police, Fire, & Ambulance - 0.53%
- Heavy & Tractor-Trailer Truck Drivers - 17.77%
- Industrial Machinery Mechanics - 0.39%
- Industrial Truck & Tractor Operators - 1.58%
- Inspectors, Testers, Sorters, Samplers, & Weighers - 2.76%
- Installation, Maintenance, & Repair Workers - 10.25%
- Laborers & Freight, Stock, &
- Material Movers, Hand 4.2% Light Truck or Delivery Services
- Drivers 2.76% Locomotive Engineers - 0.13%
- Logisticians 0.53%
- Packers & Packagers, Hand 2.76%
- Production Workers, All Other - 20.63%

- Production, Planning, & Expediting Clerks - 1.71%
- Protective Service Workers, All Other - 0.39%
- Rail Car Repairers 0.13%
- Rail Transportation Workers, All Other - 0.13%
- Railroad Brake, Signal, & Switch Operators - 0.13%
- Railroad Conductors & Yardmasters - 0.13%
- Shipping, Receiving, & Traffic Clerks - 2.63%
- Stock Clerks & Order Fillers 4.2%
- Supervisors of Helpers, Laborers, & Material Movers, Hand - 0.26%
- Supervisors of Mechanics, Installers, & Repairers - 3.42%
- Supervisors of Production & Operating Workers - 6.7%
- Supervisors of Transportation & Material-Moving Machine & Vehicle Operators - 2.1%
- Team Assemblers 2.89%
- Transportation Inspectors 0.26%
- Transportation Workers, All Other - 0.39%
- Transportation, Storage, & Distribution Managers - 2.63%
- Weighers, Measurers, Checkers, & Samplers, Recordkeeping - 0.53%

ESTIMATED TOTAL BY EMPLOYMENT STATUS (PERCENTAGE):



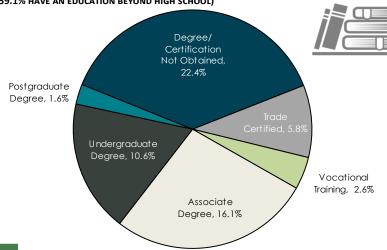
*Employment status is self-identified by the survey respondent. The unemployment percentage does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.

EMPLOYMENT STATS:

- 75.4% paid an hourly wage
- 91.2% are/were employed full-time
- 8.8% are/were employed part-time
- 6.7% are/were self-employed
- □ 14.5% hold two or more jobs
- Currently working an average of 46 hours/week

EDUCATIONAL LEVEL:

(59.1% HAVE AN EDUCATION BEYOND HIGH SCHOOL)



UNDEREMPLOYMENT (ESTIMATED):

- Low hours 0.8%
- Mismatch of skills 5.8%
- Low income 0.9%
- Total 6.8%

(Individuals counted only once when estimating Total Underemployment.)

CURRENT BENEFITS:

Prescription Drug Coverage, 46.5% 84.8% Pension/Retirement/401k, 78.1% Health/Medical Insurance, Dental Cov erage, 74.7 68.0% 67.4% 68. Paid Vacation, erage, Life Insurance, Disability Insurance, aid Sick Leav e, 52.1%

DESIRED BENEFITS:

Health/MedicalInsurance, 88.1% Paid Holidays, 87.7% Paid Vacation, 86.2% Dental Cov erage, 82.8% 2 ension/Retirement/401k, 8 2 .8 st vision Cov erage, 80.5% Paid Sick Leave, 79.3% Disability Insurance, 74.3% Prescription Drug Cov erage, 65.9% Insurance, 65.1% Life

TOP JOB SEARCH RESOURCES:

(For those seeking employment opportunities, by use.)

- Internet 64.7%
- www.indeed.com
- www.monster.com
- www.linkedin.com
- Networking through friends, family or acquaintances - 25.4%
- IowaWORKS Centers 21.3%
- □ Newspapers 17.2%

WORKPLACE FLEXIBILITY:

(by percent of interest)

- Cross-training 68.9%
- Job teams 68.6%
- Varied shifts 46.0%
- Job sharing 44.1%
- Seasonal work 40.9% Temporary work - 37.5%



LABOR CHARACTERISTICS

WAREHOUSE & DISTRIBUTION

OCCUPATION	OCCUPATIONAL CODE	MEAN WAGE	ENTRY WAGE	EXPERIENCED WAGE	MEDIAN WAGE	MEAN ANNUAL SALARY
Aircraft Mechanics and Service Technicians	49-3011	\$26.89	\$17.72	\$31.48	\$25.75	\$53,558
Automotive Body and Related Repairers	49-3021	\$20.06	\$14.05	\$23.07	\$18.80	\$39,100
Automotive Service Technicians and Mechanics	49-3023	\$19.89	\$12.84	\$23.41	\$19.32	\$40,192
Bus and Truck Mechanics and Diesel Engine Specialists	49-3031	\$20.67	\$14.09	\$23.97	\$20.24	\$42,093
Captains, Mates, and Pilots of Water Vessels	53-5021	\$36.34	\$27.03	\$41.00	\$35.44	\$73,719
Cargo and Freight Agents	43-5011	\$20.42	\$13.01	\$24.12	\$18.49	\$38,450
Cleaners of Vehicles and Equipment	53-7061	\$12.58	\$9.22	\$14.26	\$11.95	\$24,858
Conveyor Operators and Tenders	53-7011	\$16.70	\$13.33	\$18.38	\$16.36	\$34,020
Dispatchers, Except Police, Fire, and Ambulance	43-5032	\$21.47	\$14.19	\$25.11	\$20.59	\$42,824
First-Line Supervisors of Mechanics, Installers, and Repairers	49-1011	\$31.56	\$20.66	\$37.01	\$31.00	\$64,480
First-Line Supervisors of Production and Operating Workers	51-1011	\$28.21	\$18.84	\$32.90	\$26.50	\$55,126
Heavy and Tractor-Trailer Truck Drivers	53-3032	\$21.07	\$14.51	\$24.35	\$19.84	\$41,270
HelpersInstallation, Maintenance, and Repair Workers	49-9098	\$14.24	\$10.08	\$16.33	\$13.99	\$29,104
HelpersProduction Workers	51-9198	\$14.50	\$10.99	\$16.26	\$14.09	\$29,303
Industrial Machinery Mechanics	49-9041	\$24.30	\$17.92	\$27.49	\$24.02	\$49,968
Industrial Truck and Tractor Operators	53-7051	\$18.24	\$14.62	\$20.05	\$17.98	\$37,403
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	\$20.43	\$14.04	\$23.62	\$19.16	\$39,860
Installation, Maintenance, and Repair Workers, All Other	49-9099	\$20.59	\$13.50	\$24.14	\$21.14	\$43,974
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	\$15.64	\$10.88	\$18.02	\$15.11	\$31,422
Light Truck or Delivery Services Drivers	53-3033	\$15.94	\$9.78	\$19.01	\$14.48	\$30,126
Locomotive Engineers	53-4011	\$32.75	\$24.92	\$36.66	\$31.64	\$65,809
Machine Feeders and Offbearers	53-7063	\$18.62	\$12.00	\$21.92	\$17.85	\$37,132
Maintenance and Repair Workers, General	49-9071	\$19.96	\$13.13	\$23.38	\$19.43	\$40,407
Motor Vehicle Operators, All Other	53-3099	\$15.19	\$8.57	\$18.50	\$13.73	\$28,550
Packers and Packagers, Hand	53-7064	\$14.01	\$11.19	\$15.43	\$13.94	\$28,987
Painters, Transportation Equipment	51-9122	\$19.96	\$14.64	\$22.62	\$18.77	\$39,050
Production Workers, All Other	51-9199	\$20.81	\$11.71	\$25.36	\$21.71	\$45,155
Production, Planning, and Expediting Clerks	43-5061	\$23.26	\$16.33	\$26.72	\$22.36	\$46,513
Protective Service Workers, All Other	33-9099	\$20.89	\$12.54	\$25.07	\$17.92	\$37,277
Rail Car Repairers	49-3043	\$23.40	\$17.34	\$26.43	\$22.29	\$46,363
Railroad Brake, Signal, and Switch Operators	53-4021	\$24.03	\$15.66	\$28.21	\$24.34	\$50,631
Rail-Track Laying and Maintenance Equipment Operators	47-4061	\$25.40	\$18.84	\$28.68	\$25.75	\$53,564
Sailors and Marine Oilers	53-5011	\$17.66	\$13.43	\$19.78	\$16.89	\$35,125
Shipping, Receiving, and Traffic Clerks	43-5071	\$17.30	\$12.55	\$19.68	\$16.63	\$34,588
Stock Clerks and Order Fillers	43-5081	\$13.82	\$9.60	\$15.93	\$12.56	\$26,132
Transportation Inspectors	53-6051	\$37.14	\$19.27	\$46.07	\$40.73	\$84,726
Transportation Workers, All Other	53-6099	\$14.45	\$10.18	\$16.59	\$14.32	\$29,779
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	\$15.95	\$12.07	\$17.88	\$16.17	\$33,631

The 2019 Iowa Wage data for the State of Iowa Laborshed area was produced by the Labor Force & Occupational Analysis Bureau to provide communities local information on wages by occupation. The source of the wage and employment data is based on the May 2018 OES estimates. Additional occupational wage and employment data can be found at www.iowalmi.gov/laborshed.